



Red Hat Forum: NUOVE IDEE DA ESPLORARE

Benvenuto e Introduzione

Gianni Angilletti
Regional Director Italia, Turchia, Israele e Grecia
Red Hat

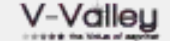
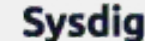
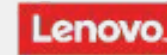
Red Hat Forum

- 5 Keynotes
- 48 Sessioni Parallele
- 47 Partners

Red Hat Forum

> 1.000 Partecipanti !

Grazie ai nostri 47 Partner!



Sessione Plenaria



Digital Transformation & the Open Organization

Michel Isnard, Vice President Regional Sales EMEA



Nexi Digital Transformation

Sandro Borioni, Group Chief Technology Officer

Alexandre Francesco Bove, Head of IT Digital



SNAM Container Application Platform:

un'architettura a Microservizi per le Cloud Native Applications

Stefano Viotti, Head of Infrastructure & Network Services

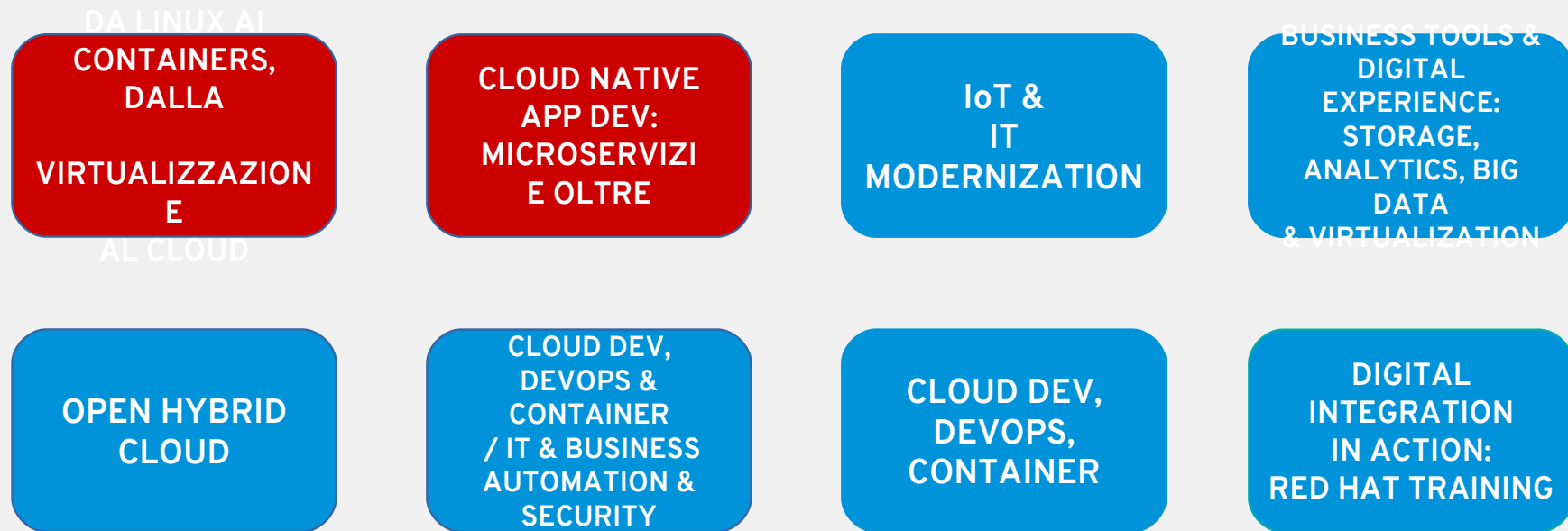
Alessandro Denicoli, Enterprise IT Architecture Manager



Clients e Partner al Centro di una nuova piattaforma digital

Sergio Novelli, CIO

8 “TRACK” POMERIDIANE



48 SESSIONI

RED HAT
Strategie di
Sviluppo
Tecnologic

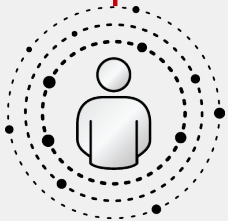


Copertura / Completezza Funzionale

- Sistema Operativo
- Storage – Big Data
- Virtualizzazione
- Application Development & Integration
- Containers & Micro-Services
- API Management
- System Management & Automation
- Cloud

“Apertura”

- *Supporto dei maggiori Hypervisors, Middleware, Sistemi Operativi, ...*



Flessibilità

- *Open Hybrid Cloud: Any Application, Any Container, Anytime, Anywhere*

RED HAT Strategie di Sviluppo **Organizzati vo**



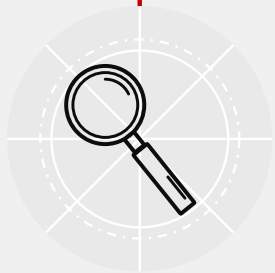
PERSONE

- Sviluppo Competenze
- Incremento Struttura



VERTICALIZZAZIONE & SEGMENTAZIONE

- Mercati:
Telco, FSI, Public Sector, Industry
- Segmenti:
 - Strategic & Enterprise
 - Mid & Small Markets



FOCALIZZAZIONE

- Tecnologie / Soluzioni
- Canali

Il 100%

delle compagnie aeree
incluse nella classifica
Fortune Global 500 si
affida a Red Hat^[1]



Il 100%

delle società di
telecomunicazioni
incluse nella classifica
Fortune Global 500 si
affida a Red Hat^[2]



Il 100%

delle banche
commerciali incluse nella
classifica Fortune 500 si
affida a Red Hat^[3]



150 DIPENDENTI



redhat.



IBM AND RED HAT COMBINE TO
CREATE LEADING
HYBRID/MULTI-CLOUD PROVIDER

Tutto inizia con un “PERCHÈ”

Simon Sinek



ADVICE TO PASSENGERS

Transportation of Hazardous Materials

Federal law forbids the carriage of hazardous materials aboard aircraft in your luggage or on your person. A violation can result in penalties of up to \$25,000 and 5 years imprisonment. (49 U.S.C. 1809).

Hazardous materials include explosives, compressed gases, flammable liquids and solids, oxidizers, poisons, corrosives, and radioactive materials.

Examples: Paints, lighter fluids, paints, fireworks, tool gases, oxygen bottles or radiopharmaceuticals. Special exceptions for small quantities (up to 250 milliliters).

TRANSPORTATION OF HAZARDOUS MATERIALS

Federal law forbids the carriage of hazardous materials aboard aircraft in your luggage or on your person.

TRANSPORTATION OF FIREARMS AND INSPECTION OF CHECKED BAGGAGE

FBI REGULATIONS REQUIRE THAT FIREARMS IN CHECKED BAGGAGE MUST BE DECLARED AND UNLADDED.



PETABYTES FOR THE CLOUD AND BEYOND

redhat
OLUTION BAR

IDENTITY MANAGEMENT AND WINDOWS INTEGRATION
HETEROGENEITY BUILT-IN
HOW DOES IT WORK?

redhat

*“Dear **friends**,
Monday we have deployed a new Instant Payments
System.*

*We worked very hard and **result is fantastic**: no
problems, great performances and a client very
satisfied.*

*This success is also the result of **collaboration
between YYY and Red Hat people**, so I want to thank
you for that.*

See you next success.

Ciao”

“Sono stato fuori da Red Hat e poi sono tornato...mi sono fatto tante domande, ma sapevo che al di là delle difficoltà questa era casa mia.”





spingendosi oltre i propri limiti
si può rendere **possibile**
ciò che appare **impossibile**

Freedom

Courage

Commitment

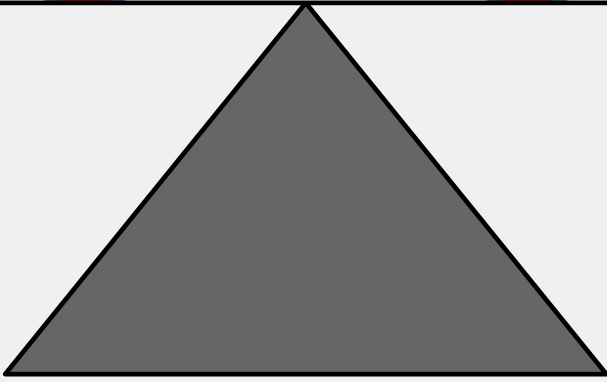
Accountability

Freedom

Courage

Commitment

Accountability







GRAZIE

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